

# How to select the right team for your project

It's good project management to obtain more than one quote for any project but beyond price (which can be misleading if all things aren't also equal) how do you separate one builder from another?

At **Outside Concepts** we think beyond just price, although we're very competitive in that regard, and also

consider approvals, design options, experience, your convenience and meeting schedules. It's all part of the Outside Concepts service charter.

Use this simple comparison chart to make your assessment -

		<b>Outside Concepts</b>	Option B	Option C
<b>Service</b>	Is it personalised?	✓		
<b>Experience</b>	How long have they been trading and how often do they do this type of work?	20+ years. Thousands of satisfied customers around Australia. ✓		
<b>Cost</b>		\$ ✓	\$	\$
<b>Buying Power</b>	What drives their prices?	The national buying power of over 40 branches. ✓		
<b>Council Approvals</b>	Who has to arrange these?	All undertaken by Outside Concepts. ✓		
<b>Warranty</b>	How long and on what ?	10 year structural warranty on all materials. ✓		
<b>Design</b>	Is it off the shelf or can you tailor it to meet your unique needs?	All designs can be fully tailored and offer material options. ✓		
<b>Credentials</b>	What proves they can undertake this work to industry standards?	  ✓		
<b>Satisfaction</b>	What guarantees your satisfaction?	Our customer satisfaction assurance. ✓		
<b>Timing</b>	How long will it take to completion?	Building schedules that revolve around your needs. ✓		
<b>Australian</b>	Local or overseas materials and profits?	Fully Australian owned and managed. ✓		
<b>Options</b>	What choice do you have on materials, design and costs?	Materials, designs and even costs are all flexible to meet your needs. ✓		
<b>Local</b>	Do they know the area, are they part of the community?	<b>All OC franchisees</b> are locals owners and residents. ✓		

"Truly a professional job and you guys were amazingly trustworthy - we felt really comfortable having you at our home" *Michael and Tracy, Carrara*